# Applied Game Theory Lecture note 1: Introduction

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# Question: The Course Title

• Is it problematical, or even funny, to have both "applied" and "theory" in a course name?

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- Is it problematical, or even funny, to have both "applied" and "theory" in a course name?
- What are applied, theoretical, and empirical Economics?

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- General Equilibrium: A specialized branch of Game Theory.
- Mechanism Design: reverse Game Theory.
- Macroeconomics and Politial Economics: More and more game-theoretical tools.
- Auctions, global warming, alloation of college enrollment positions in China, ···

#### **Big Names**

- John Nash, Reinhard Selten, John Harsanyi. 1994
- William Vickry. 1996.
- Thomas Schelling, Robert Aumann. 2005
- Leonid Hurwicz, Eric Maskin, Roger Myerson. 2007
- Alvin Roth, Lloyd Shapley. 2012
- Jean Tirole. 2014.
- John von Neumann, John Maynard Smith.
- Only pure game theorists are counted above. Game Theory proves helpful in the famous works of other economist, e.g., Samuelson, Arrow, Lucas, Mankiw, ···

#### Search "solution concept" at wikipedia

- montas, b. (10005) Evolutionary stable sets in mixed strategist models. most, r op. biol. ES.ODE OTI

V*T*E	Topics in game theory [hide]
Definitions	Normal-form game • Extensive-form game • Escalation of commitment • Graphical game • Cooperative game • Succinct game • Information set • Hierarchy of beliefs • Preference
Equilibrium concepts	Nash equilibrium ' Subgame perfection - Metans-stable equilibrium - Bayesian-Nash - Parfect Bayesian - Trembling hand - Proper equilibrium - Epsilon-equilibrium - Correlated equilibrium - Sequential equilibrium - Quasi-parfect equilibrium - Evolutionarily stable strategy - Risk dominance - Core - Shapley value - Pareto efficiency - Quantal response equilibrium - Selequilibrium - Strong Nash equilibrium - Markov parfect equilibrium
Strategies	Dominant strategies · Pure strategy · Mixed strategy · Tit for tat · Grim trigger · Collusion · Backward induction · Forward induction · Markov strategy
Classes of games	Symmetric game · Perfect information · Simultaneous game · Sequential game · Repeated game · Signaling game · Cheap talk · Zero-sum game · Mechanism design · Bargaining problem · Stochastic game · <i>n</i> -player game · Large Poisson game · Nontransitive game · Global games · Strictly determined game · Potential game
Games	Prisoner's dilemma • Traveler's dilemma • Coordination game • Chicken • Centipede game • Volunteer's dilemma • Dollar auction • Battle of the sexes • Stag hunt • Matching pennies • Ultimatum game • Rock-paper-scissors • Pirate game • Dictator game • Public goods game • Blotto games • War d attrition • El Farol Bar problem • Fair division • Fair cake-outting • Countor game • Deadlock • Diner's dilemma • Guess 2/3 of the average • Kuhn poker • Nash bargaining game • Screening game • Prisoners and hats puzzle • Trust game • Princess and monster game • Nonty Hall poblem • Rendezvous problem
Theorems	Minimax theorem • Nash's theorem • Purification theorem • Folk theorem • Revelation principle • Arrow's impossibility theorem
Key figures	Albert W. Tucker - Amos Tversky - Ariel Rubinstein - Daniel Kahneman - David K. Levine - David M. Kreps - Donald B. Gillies - Drew Fudenberg - Eric Maskin - Harold W. Kuhn - Herbert Simon - Hervé Moulin - Jean Trois - Jean-François Mertens - John Harsanyi - John Maynard Simin - John Nash - John von Neumann - Komenth Arrow - Kenneth Birmore - Londi Hurwicz - Lodyd Shapley - Melvin Dresher - Mertill M. Flood - Oskar Morgenstem - Paul Milgrom - Peyton Yourg - Reinhard Selten - Robert Aumann - Robert B. Wilson - Roger Myerson - Samuel Bowles - Thomas Schelling - William Vickrey - Paul Milgrom -
See also	All-pay auction • Alpha-beta pruning • Bertrand paradox • Bounded rationality • Combinatorial game theory • Confrontation analysis • Coopetition • List of game theorists • List of games in game theory • No-win situation • Topological game • Tragedy of the commons • Tyranny of small decisions

Figure 1: Search "solution concept" at wikipedia.

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#### What if you want to go deeper?

• The two textbooks recommended.

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- The two textbooks recommended.
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- Recent papers in top journals.

#### Interesting, popular, but commonly misused

王宝强带绿帽子,在博弈论里,是N人博弈结构。在这老王家里,是三人博 弈,王宝强,马蓉和宋吉吉。

在三人<u>博弈</u>里面,王宝强和马蓉看似合作博弈,他们有婚姻的约束协议;马蓉和 宋吉吉的博弈看似非合作博弈,他们没有利益捆绑的明文协议。

但是实际上,王宝强和马蓉的婚姻协议,可能会有附加条款,马蓉是不能平分老 王家财产,只能凭劳动付出获得回报,比如生一个孩子多少价格等,所以在三角恋 里,他们是非合作博弈。

马蓉和宋吉吉,可能会有私下默契,这个要看默契程度。从目前情况来看,两人 已经有频繁的交配体验,默契程度非常深,属于合作博弈。

马蓉和宋吉吉是合作博弈,而且,是完全信息博弈。王宝强和马蓉宋吉吉的博 弃,属于非完全信息博弈,处于劣势。

因此,在这三人博弈里,马蓉和宋吉吉选择了交配合作的决策,王宝强由于信息 不对称,选择了为他们挣钱的决策。这个博弈,一开始是一个静态博弈,处于均衡状态。马蓉和宋吉吉继续交配,王宝强继续演戏挣钱。

Figure 2: Misuse of Game-theoretical methodologies: an example.

#### Interesting, popular, but widely misused

杨慧做了一个自己认为最优的选择。向王宝强告密马蓉和宋吉吉的交配行为。

这时候,王宝强已经打破信息不对称,属于完全博弈。他跟马蓉以前的合作博 弈,因为绿帽子,就变成了非合作博弈。

这个时候的三人博弈,已经不是静态博弈了,是动态博弈。只是马蓉和宋吉吉可 能不知道王宝强的信息,还误认为是非完全信息博弈。

王宝强得到杨慧告密后,就立刻采取行动。一方面收集马蓉和宋吉吉的交配证据;一方面变更公司股权,清除掉马蓉和宋吉吉股份。

终于在万事具备的条件下,微博公告天下,离婚马蓉,开除宋吉吉。动态博弈又 走向了静态博弈,马蓉和宋吉吉由于是王宝强的附属,在王宝强选择离婚和开除决策 后,只能选择离开的决策。

这个博弈从静态---动态---静态,已经走到最后的均衡状态。

Figure 3: Misuse of Game-theoretical methodologies: an example (continued). Source: http://money.163.com/16/0816/09/BUJ4LJ4A00253B0H.html